

GLOBALSTAR AUTOMOTIVE

Connecting Cars Everywhere

FEATURES

Global coverage

Increased resilience

No roaming required

*Two-way data
messaging service*

*Hybrid Satellite
& Terrestrial Network*

*Optimized routing of
content and services*

Globalstar's next generation global, hybrid network service is designed to leverage both satellite and terrestrial technologies to connect cars.

GLOBAL CONNECTIVITY

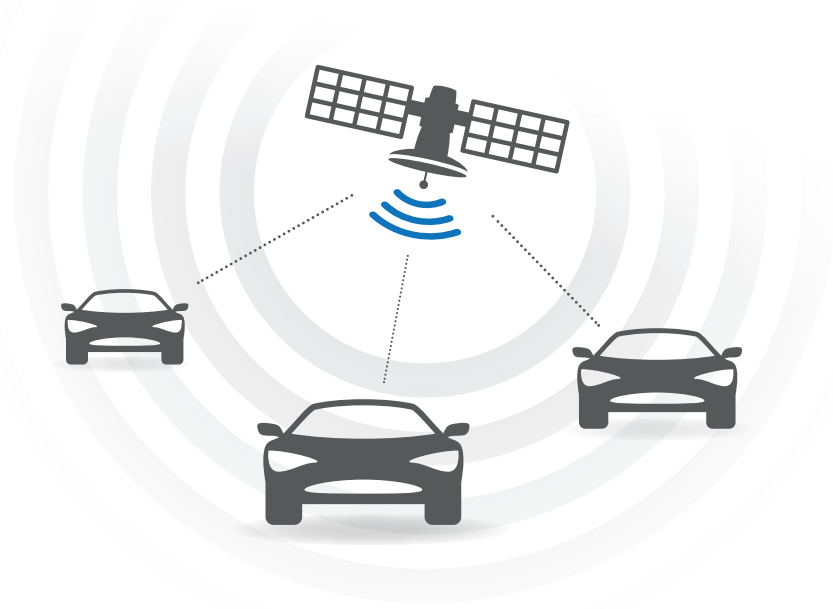
Optimized routing of content and services for lower recurring costs and improved SLAs.

- **Telematics:** increase coverage and reliability for ACN/eCall, roadside assistance, vehicle tracking and telemetry. Pull data from vehicle for remote diagnostics, condition-based maintenance, and preventative analytics.
- **Managed Security:** secure link for global certificate and key management, audits and compliance monitoring. Enables service to patch vulnerabilities, update firewall and IDS systems.

HIGHLY SCALABLE BROADCAST / MULTI-CAST NETWORK

Delivers common content to multiple users with virtually unlimited scalability.

- **GNSS augmentation:** enhanced Global Navigation Satellite System (GNSS) accuracy and integrity with protection levels. Increase safety and reliability of autonomous driving systems.
- **OTA Updates with acknowledgment:** efficient and secure broadcast service for critical security patches, and Over-the-Air (OTA) updates to software and firmware in Telematics Control Units (TCUs), Electronics Control Units (ECUs), and Head Units (HUs), as well as map tile and map layer data.
- **Datacasting of common-interest content:** traffic, weather, hazards, and other alerts.



AVOID COSTLY RECALLS

Since 2015 vehicle recall rate increased to 46%, with four major carmakers setting aside a combined \$20 billion in 2015 in warranty reserves. Close to one-third of those from last year could have been addressed over the air, saving carmakers at least \$6 billion.

ABI Research

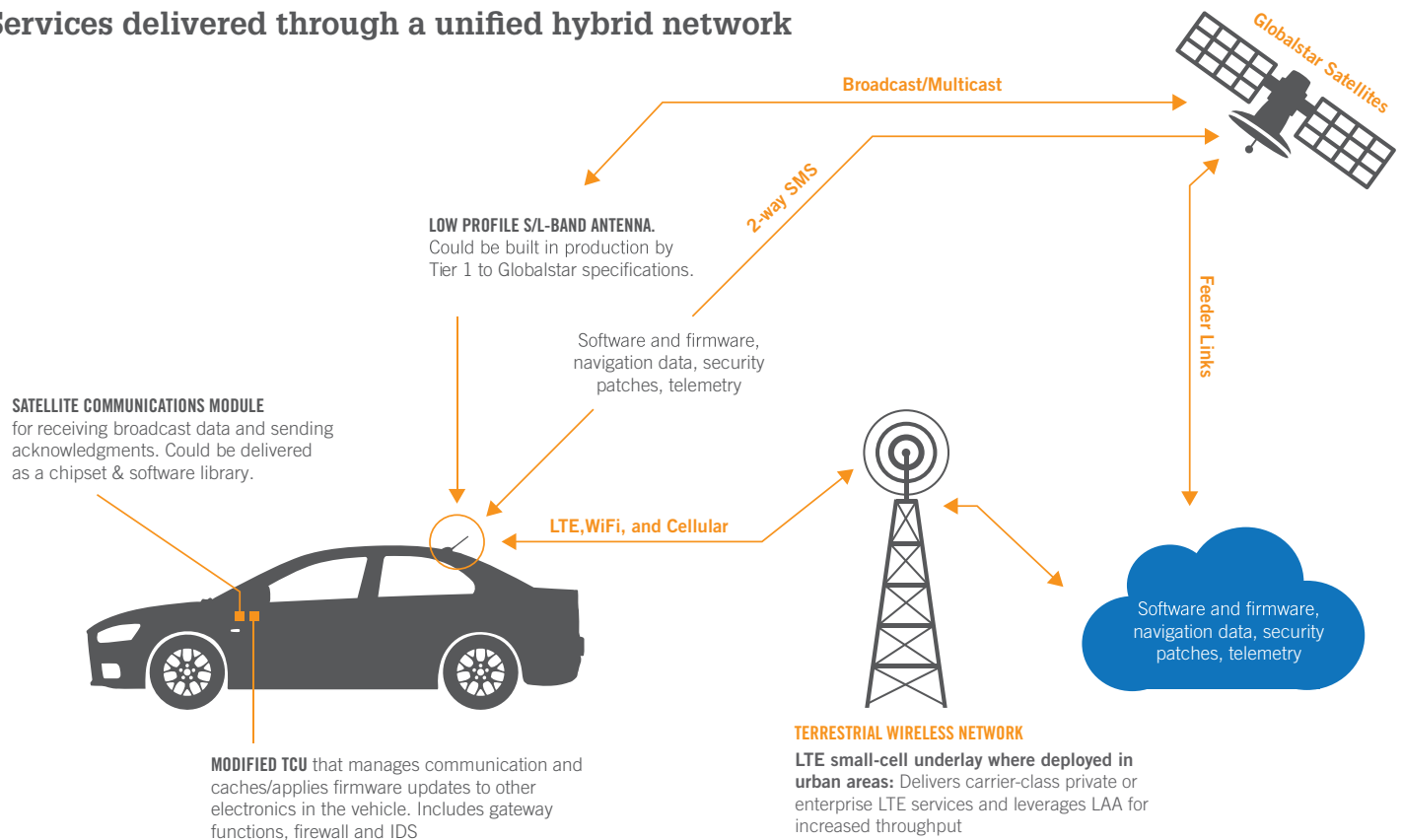
KEEP CARS UP TO DATE

Automakers will save \$35 billion from over-the-air updates in 2022, up from \$2.7 billion in 2015. Those savings would come from 10.9 million map updates, plus 42.5 million telematics updates, 34.4 million infotainment updates and 13.2 million updates to safety critical control units.

IHS Automotive

SATELLITE SOLUTION EMBEDDED IN THE CAR

Services delivered through a unified hybrid network



BENEFITS

- Global broadcast services deliver common content to multiple users with unlimited scalability (10s to 100s of millions).
- Intelligent routing over satellite and terrestrial wireless networks selects best option based on application, least cost delivery, QoS and / or availability.
- Existing S- and L-band satellite technology supports antenna that fits within an existing 'shark fin' or can be embedded in the roof of a vehicle.
- S- and L-band satellite connectivity is easily integrated into an existing TCU, head unit or communications module.
- Improved OEM ROI:
 - Operational and cost efficiencies from automating updates and reducing recalls.
 - Improved customer retention and increased revenue from new services.

DELIVERED THROUGH AUTOMOTIVE ECOSYSTEM

Solution leverages capabilities of partners working across the value chain.

Globalstar: Next generation satellite communications

Automotive Ecosystem: OEMs, Tier 1 Suppliers, Platform Providers, and Network Operators

TECHNICAL INFORMATION

- S- and L-band satellites provide global broadcast and messaging capabilities to very small, embedded, low power terminals.
- Satellite communications module for receiving broadcast data and sending acknowledgments could be delivered by Globalstar as a chipset and software library.
- Low cost S- and L-band antenna can be built in production volumes by OEM and Tier 1s to Globalstar's specifications.
- Multiple deployment and interface options for Tier 1s and OEMs.